

**REQUEST FOR EXPRESSION OF INTEREST**

**(CONSULTING SERVICES – INDIVIDUAL CONSULTANTS)**

**[Pakistan]**

**[Punjab Resource Improvement and Digital Effectiveness Program]**

Loan No./Credit No./ Grant No.: P171417

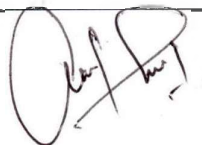
The Finance Department, Government of the Punjab, has received financing from the World Bank towards the cost of the Punjab Resource Improvement & Digital Effectiveness Program. The main objective of the Program is “to increase Own Source Revenue and improve reliability of resource allocations and access to digital services for people and firms in the province of Punjab”. The expected results of the Program correspond with the Government’s expenditure framework across three Result Areas which are (i) strengthened budget formulation and fiscal risk management, (ii) increased use of digital technology for delivery of selected public services, and (iii) improved collection of own source revenue.

The Finance Department has established Public Financial Management Unit (PFMU), to implement & coordinate program activities. The Finance Department intends to apply part of the loan proceeds for hiring consulting services. The consulting services (“the Services”) include Individual Consultants / Sector Specialists for PFMU in the following area.

| Sr. No | Position                 | Qualifications/ Experience/Skills  | No. of Post | Prescribed age |
|--------|--------------------------|--|-------------|----------------|
| 01.    | Procurement Specialist   | <ul style="list-style-type: none"><li>➤ Minimum 16 years education in Business Administration</li><li>➤ / Finance / Economics/Public Administration/LLM from a reputed Foreign University or HEC recognized institutions</li><li>➤ Post qualification relevant professional experience of 10 years in procurement planning and undertaking large and complex procurements. Understanding of E-Procurement and public sector procurement processes would be preferred</li><li>➤ Candidate must possess effective communication skills</li></ul>   | 01          | 35-50          |
| 02.    | Communication Specialist | <ul style="list-style-type: none"><li>➤ Minimum 16 years education in Mass Communication/ Journalism/ Media Studies/ Public Relations/ Marketing from a reputed Foreign University or HEC recognized institutions</li><li>➤ Post qualification relevant professional experience of 10years related in public relations / communications</li><li>➤ Candidate must possess strong interpersonal skills</li><li>➤ Excellent written and analytical skills to translate ideas and concepts into effective communication media including publications media including publications using innovative communication tools</li></ul> | 01          | 30-45          |



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|-----|------------------------------------|--|----|-------|
| 03  | <b>MTBF Expert</b>                 | <ul style="list-style-type: none"> <li>➤ 16-years education or equivalent qualification in Finance<br/><br/>/ Economics/ Accounting / Banking, Economics, or any other related fields from a reputed foreign University or HEC recognized institution</li> <li>➤ Minimum 8 years of post-qualification relevant experience in public financial planning &amp; budgeting, revenue management and budget allocation in the public or private sector will be preferred</li> <li>➤ Demonstrated knowledge of financial forecasting, financial analysis and public financial management</li> <li>➤ A strong understanding of the current Public Financial Management landscape in Pakistan, including donor funded programs</li> </ul>  | 01 | 30-45 |
| 04. | <b>SAP Expert</b>                  | <ul style="list-style-type: none"> <li>➤ Minimum 16 years education in Computer Science/ Computer Engineering/ Information Technology/ Software Engineering/ Electrical Engineering/ Electronics Engineering from a reputed Foreign University or a HEC recognized institutions</li> <li>➤ SAP Certification in Financial Module</li> <li>➤ Post qualification relevant professional experience of 08 years in SAP implementation &amp; rollout projects or SAP support &amp; maintenance projects</li> <li>➤ Candidate must possess effective communication skills</li> <li>➤ Ability to extract, analyze data and resolve operational problems</li> <li>➤ Conceptual analytical and evaluative skills to conduct independent research and analysis would be preferred</li> </ul> | 01 | 30-45 |
| 05. | <b>Econometric Modeling Expert</b> | <ul style="list-style-type: none"> <li>➤ Minimum 16 years education in Economics / Econometrics/ Mathematics/ Statistics or any other relevant degree from a reputed Foreign University or a HEC recognized institutions</li> <li>➤ Post qualification relevant professional experience of 08 years in public / private organizations. Should possess expert knowledge about Economics Statistics and Accounting Principles. Must also be an expert in practicing financial markets, analyzing banking reports and economic forecasting</li> <li>➤ Must possess knowledge and experience of various econometric and forecasting models</li> <li>➤ Must possess effective mathematical skills and expert knowledge of various statistical tools such as Stata, etc.</li> </ul>      | 01 | 30-45 |



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| 06  | <b>Tax Expert</b>               | <ul style="list-style-type: none"> <li>➤ Minimum 16 years education in Finance/Economics/<br/>Business Administration<br/>/CA/ACCA/ACMA/ICAEW/ CFA from a reputed<br/>Foreign University or HEC recognized institutions.</li> <li>➤ Post qualification relevant professional experience<br/>of 08years in public / private organizations in<br/>Finance / Audit<br/><br/>/ Tax / Revenue / Tax Laws.</li> <li>➤ Candidate must possess effective communication<br/>skills</li> </ul>  | 01 | 30-45 |
| 07. | <b>e-Procurement<br/>Expert</b> | <ul style="list-style-type: none"> <li>➤ Minimum 16 years education in Business<br/>Administration<br/><br/>/ Finance / LLM from a reputed Foreign University<br/>or HEC recognized institutions</li> <li>➤ Post qualification relevant professional experience<br/>of 08years in procurement planning and undertaking<br/>complex procurements</li> <li>➤ Must possess sound knowledge of Public Sector<br/>Procurement Rules &amp; Regulations</li> <li>➤ Experience of rolling out e-procurement system in a<br/>reputed organization will be preferred</li> <li>➤ A thorough understanding of issues resulting in<br/>inefficient procurements in public sector</li> <li>➤ Candidate must possess effective communication<br/>skills</li> </ul> | 01 | 30-45 |
| 08. | <b>IT Expert</b>                | <ul style="list-style-type: none"> <li>➤ Minimum 16 years education in Computer Science/<br/>Computer Engineering/ Information Technology/<br/>Software Engineering/ Electrical Engineering/<br/>Electronics Engineering from a reputed Foreign<br/>University or HEC recognized institutions</li> <li>➤ Post qualification relevant professional experience<br/>of 08 years in Computer Engineering / Software<br/>Engineering</li> <li>➤ Demonstrated ability to resolve IT lifecycle<br/>problems both independently and collaboratively</li> <li>➤ Hands-on experience of various software<br/>development modeling</li> <li>➤ Candidate must possess effective communication<br/>skills</li> </ul>   | 01 | 30-45 |



|     |                                |   |    |       |
|-----|--------------------------------|---|----|-------|
| 09. | <b>MIS Expert</b>              | <ul style="list-style-type: none"> <li>➤ Minimum 16 years education in Computer Science/ Computer Engineering/ Information Technology/ Software Engineering/ Electrical Engineering/ Electronics Engineering from a reputed Foreign University or HEC recognized institutions</li> <li>➤ Post qualification relevant professional experience of 08 years in developing MIS, mobile apps, Kobo Collect Tools and interactive dashboard</li> <li>➤ Candidate must possess effective communication skills</li> <li>➤ Ability to extract / analyze data and resolve operational problems</li> <li>➤ Conceptual analytical and evaluative skills to conduct independent research and analysis</li> <li>➤ Ability to identify issues, formulate opinions, make conclusions and recommendations</li> </ul> | 01 | 30-45 |
| 10. | <b>Legal Affairs Expert</b>    | <ul style="list-style-type: none"> <li>➤ Minimum 16 years education in Law/LLM / JD from a reputed Foreign University or HEC recognized institutions.</li> <li>➤ Post qualification relevant professional experience of 08 years in the practice of law with a reputable law firm, financial institution, government and/or an international organization is required. Legal experience as a practicing lawyer in the legal department of a development finance institution or multilateral development bank, with proven technical competence and experience in lending and finance operations would be preferred</li> <li>➤ Good understanding of private debt, private equity, fixed income and/or project finance transaction structuring</li> </ul>  | 01 | 30-45 |
| 11. | <b>Asset Management Expert</b> | <ul style="list-style-type: none"> <li>➤ Minimum 16 years education in Finance/Economics /Business Administration/CA/ACCA/ACMA/ICAEW/CFA from a reputed Foreign University or HEC recognized institutions</li> <li>➤ Post qualification relevant professional experience of 08 years in assets management which includes developing, operating, maintaining, upgrading, and disposing of assets in the most cost-effective manner (including all costs, risks and performance attributes)</li> <li>➤ Demonstrated ability of management of the entire life cycle of physical and infrastructure assets</li> <li>➤ Candidate must possess effective communication skills</li> </ul>  | 01 | 30-45 |

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|-----|------------------------|--|----|-------|
| 12. | Project Finance Expert | <ul style="list-style-type: none"> <li>➤ Minimum 16 years education in Finance/Economics /Business Administration / CA /ACCA /ACMA /ICAEW</li> <li>➤ /CFA from a reputed Foreign University or HEC recognized institutions</li> <li>➤ Post qualification relevant professional experience of 08years in the financing of public / private sector infrastructure (particularly project financing or PPPs), including hands-on experience in IFIS / Donor engagement originating loans, guarantees and/or equity transactions, managing due diligence, financial modeling, mitigating credit and other risks, negotiating term sheets and finance documentation and related project (and corporate) finance activities</li> <li>➤ A strong understanding of the current Public Financial Management landscape in Pakistan, including donor-funded programs</li> <li>➤ Experience in project design and implementation, including financial management experience, such as budgeting; tracking, reporting, accounting; and procurement would be preferred</li> <li>➤ Candidate must possess effective communication skills</li> </ul> | 01 | 30-45 |
|-----|------------------------|--|----|-------|

Applications/EOIs with updated CV, latest photograph, attested copies of CNIC, educational certificates/degrees and experience certificates should be submitted at the below mentioned address. Incomplete applications or applications received after the due date will not be considered. Only short-listed candidates will be invited for the interview. No TA/DA will be paid in this regard. The service of selected applicants will be terminated whose degree(s)/education certificates are found bogus. **Market based salary** commensurate with experience and qualification will be offered to the selected candidates. The Expression of Interest with detailed job descriptions / Term of References (TORs) may also be viewed at <https://finance.punjab.gov.pk/node/748#overlay-context=pride-program>. Last date for submission of application is **26.02.2024**.

**Selection Method:**

The consultants will be selected in accordance with the Individual Consultant Selection Method as set out in the World Bank's "Procurement Regulations for IPF Borrowers" July 2016, revised November 2017 and August 2018.



**Section Officer**  
**(Policy & Reform)**  
**Government of the Punjab**  
**Finance Department**  
**Punjab Civil Secretariat Lahore**  
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